



Annual Report

October 1, 2020 – September 30, 2021

Florida Association of Rehabilitation Facilities
1113 East Tennessee Street, Suite 100
Tallahassee, Florida 32308
www.floridaarf.org



Florida ARF promotes the interests of individuals with disabilities by acting as a public policy change agent and promotes and serves the interests of community human service provider organizations.

Fifty-eight (58) Regular Members:

Community Based Waiver	86%
Residential/Long Term Care	64%
Employment	63%
RESPECT	32%

Eight (8) Allied Partners:

AssuredPartners; Florida Insurance Trust; Foothold Technology; Park Shore Drug; Paycor; SourceAmerica; Sunovion Pharmaceuticals; Therap Services

Sixteen (16) Professional Members:

Arlington Heritage Group; Evergreen Life Services (3); Expert Billing & More; Les Leech; Nancy Lubin; Moore Stephens Lovelace PA (3); Richards, Mitchell & Company, PA (3); Saltmarsh, Cleaveland & Gund; Shirley Balogh; Tina Philips

A Voice for Community Agencies serving individuals with disabilities:

Private Providers (for profit & non-profit)
Goodwill Industries
United Cerebral Palsy Affiliates
RESPECT Employment Centers
Residential Programs
Home and Community Based Services
Community Rehabilitation Providers (VR)
Charter Schools
ICF/IIDs
Community Employment Programs
In Home Services and Supports
Behavioral Services
Faith-based



2020-2021 Board of Directors

Executive Committee

Kevin Johnson, Chair

Zach Wray, Vice Chair

Phillip Hall, Secretary

Steven DeVane, Treasurer

Jon Fisher, Past Chair

Shirley Balogh, Parliamentarian

Board Members

Joseph Aniello, Stephen Bailey, Clint Bower, Craig Cook, Diana Flenard,
Lee Henderson, Lea Jerome, Karenne Levy, Stephanie Ryan,
Melissa Walker, Lori Ann Whittington, Roger Zhuang

Parent Member

Gloria Wetherington

Industry Leadership

- Quality Services for Persons with Disabilities
- Appropriations Funding Advocacy
- Public Policy Reform
- Medicaid Policy – Federal & State
- Compliance Assistance
- Wage & Hour Issues
- Employment Services & Supports
- Residential Care
- Provider Workforce Issues
- Trouble Shooting
- Emergency Planning

Networking Opportunities

- Membership Meetings
- “Ask a Peer”
- Teams Meetings
- Ad Hoc Groups



Public Policy Advocacy

- Professional
- Grassroots
- Local Agency Involvement
- Provider Testimony
- Parent & Family Involvement
- Stakeholder Collaboration
- Federal and State

Fiscal Year 20-21 Goals

- To guide the Association's programs and activities in a direction that is consistent with its mission and in accordance with the overall direction established by the Board and membership.
- To conduct a viable legislative campaign responsive to the Association's needs.
- To ensure that the Association operates in a financially solvent manner.
- To plan, direct, and manage the operations of the Association in a professional manner.
- To provide at least one successful deliverable member benefit to the following forums: Community Supports, Employment, Government Relations, ICF/IID, and RESPECT Oversight Committee (ROC).
- To develop new programs providing opportunity for growth & profitability potential.



We are Member Driven!

Fiscal Year 20-21 Accomplishments

1. *Programs and Activities for Mission: Member Representation*

- Participated in Numerous Events on Behalf of the Membership: Meetings, Legislative Visits, Conference Calls
- Provided Input/Testimony on Membership Issues
- Hosted One Membership Meeting - Virtual Annual Conference & Several Virtual Forum Meetings
- Hosted 4 Employment Affinity Calls
- Agency for Health Care Administration
- Agency for Persons with Disabilities
- CareerSource
- Commission for Transportation Disadvantaged
- Department of Children & Families
- Department of Economic Opportunity
- Department of Education – VR
- Department of Health
- Department of Management Services
- Disability Rights Florida
- Florida Senate/House of Representatives
- Governor’s Office



“We influence public policy that makes a meaningful difference in the lives of individuals with disabilities”

Fiscal Year 20-21 Accomplishments

1. Programs and Activities - Continued

Public Policy Representation

- Rule Hearings & Comments: iBudget Waiver Amendment, iBudget Provider Rate Table, ICF Licensure, Payment Methodology for Services in Facilities Not Publicly Owned and Not Publicly Operated
- DD Council Workgroups: Employment 1st & Workforce Collaborative Training Initiative
- Ad Hoc Workgroups – EVV/iConnect, ICF Proviso, GR
- COVID-19

Information Sharing

- Issues Forum Breaking News (12)
- Issues Forum Grants (12)
- Capitol Breaking News (9)
- RESPECT Newsletters (12)
- Emails & Industry News
- White Papers
- DSP Recognition



Fiscal Year 20-21 Accomplishments

2. Legislative Advocacy

Advocacy Campaign

- Local Member Involvement
- Professional Lobbying
- Grassroots Involvement
- Stakeholder Partnerships
- Virtual DD Days



2021 Outcomes

- Increased Funding for ICF/IIDs
- AWD Protected
- Bills Tracked
- Funding for New Level of Care for ICF/IID
- APD Waitlist Funding



Fiscal Year 20-21 Accomplishments

3. *Financial Solvency*

- 2020 Audit was Clean and Contained No Material Findings of Concern, Nor Recommended Changes
- Revenues to Exceed \$34 Million for RESPECT & Membership
- Membership Revenues - \$593,000
- Operating Budget - \$2.3 Million
- The Association Lives Within its Budget and is Fiscally Healthy - Revenues and Expenses Monitored Closely
- Finance Committee Met Four Times and the Board of Directors Met Four Times



Finance Committee Members

- *Steven DeVane, Treasurer – Duvall Homes*
- *Joe Aniello – United Community Options (UCO)*
- *Bob DiRocco – Habilitation Center*
- *Phillip Hall - Leon Advocacy and Resource Center*
- *Zach Wray – Sunrise Community*
- *Kevin Johnson, Board Chair – Bishop Grady Villas*

Fiscal Year 20-21 Accomplishments

3. Financial Solvency

2020-21 Statement of Activities

For the 12 Months Ending September 30

	Projected <u>September 30, 2021</u>	Audited <u>September 30, 2020</u>
Program Revenues	34,427,500	33,547,115
Other Revenues	8,226	8,423
Interest Income	446	776
Total Revenue	34,436,172	33,556,314
Cost of Sales & Services	31,820,476	30,986,990
Gross Profit	2,615,696	2,569,324
Salaries & Benefits	1,375,468	1,423,886
Consultants	227,719	223,434
Travel	54,780	52,376
Depreciation/Amortization	48,480	24,913
Professional Fees	43,319	34,996
Property & Casualty Insurance	103,873	105,814
Other Operating Expenses	236,657	326,931
Total Expenses	2,090,296	2,192,350
Change in Net Assets	525,400	376,974

Fiscal Year 20-21 Accomplishments

4. Professional Association

Internal Operations

- 15 Professional FTE – Allocated by Funding Source
- Uniform Policies & Procedures; Comply with Laws and Governing Employment Regulations
- Staff Evaluated Annually; Performance Measures Support Association Goals
- Up to date Website: Virtual Library; RESPECT Punch Out Catalog; ICF/IID Information Center

Industry Leadership Via Member Forums



Forum and Committee Leadership

- Community Supports: Clint Bower
- Government Relations: Steven DeVane
- Employment: Karenne Levy
- ICF/IID: Zach Wray & Jim Weeks
- RESPECT Oversight: Stephen Bailey

Visit us at www.floridaarf.org

Fiscal Year 20-21 Accomplishments

5. Forum Deliverables & Chairs

Community Supports

- Enhanced FMAP Funding
- Waitlist Funding
- TRAIN Modifications
- DSP Apprenticeship
- Appendix K Amendment Extension
- COVID-19 Vaccinations



*Clint Bower
MACTown*

Government Relations

- Legislative Campaign
- ICF Funding Increase
- Stakeholder Collaboration
- Industry Input on Legislation
- PR Campaign



*Steven Devane
Dwall Homes*

Employment

- Affinity Calls (4)
- Employment Stability Plan Redesign
- Trouble Shooting
- Networking
- AWD Funding



*Karenne Levy
MacDonald Training
Center*

ICF/IID

- ICF/IID Info Center
- Vacancy Tracking
- Level of Care - Behaviors
- Trouble Shooting
- COVID Testing & Vaccines
- ICF Interim Rates



*Zach Wray & Jim Weeks
Sunrise Community*

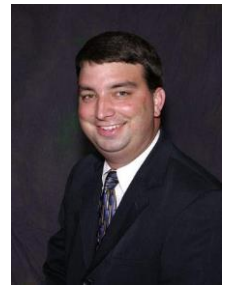
Fiscal Year 20-21 Accomplishments

5. Forum Deliverables & Chair



RESPECT Oversight Committee

- Served as Central Nonprofit Agency that Manages RESPECT of Florida - 6% Fee
- Provided Oversight via RESPECT Oversight Committee (ROC) – Met Four Times
- Employment Opportunities for Over 1,000 Individuals with Severe Handicaps or Blind
- Revenues Projected to Come in at Close to \$34 Million for the Fiscal Year
- About 46 RESPECT Nonprofit Agencies Certified to Produce Commodities and Services
- Micro-enterprise Grants Awarded - \$12,500 Each to Promote Self-Employment
- Florida Project SEARCH Adult Model Development and Funding
- Virtual Annual Awards Ceremony to Recognize Employee Contributions



*Stephen Bailey, Chair
CARC*

Fiscal Year 20-21 Accomplishments

6. Growth & Profitability

- Funding Increase for ICFs & New Level of Care Funding
- Grant Information – IFBN Grants, PPP, & PRF
- Florida Housing Finance Corporation Funding
- Apprenticeship Program for DSPs
- New Employment Model: Florida Project SEARCH Adult Model
- Best Practice Information Sharing
- Program Flexibilities



*Kevin Johnson, Board Chair
Bishop Grady Villas*

“Florida ARF brings immense value to providers through its dedicated staff who advocate on behalf of individuals with intellectual and developmental disabilities, and those that support them, with lawmakers and policymakers in Tallahassee while also supporting providers to navigate the complex regulatory environment providers must navigate. Florida ARF meetings, webinars, and conference calls allow fellow providers to connect, express concerns, share best practices and models, and propose solutions to many of the complex problems that face Floridians with disabilities. I am grateful for the support, guidance, and camaraderie that the association provides its members.”

2021 Value Statement



- Successfully advocated for the use of the 10% enhanced FMAP for HCBS waiver services to provide temporary relief to iBudget waiver providers.
- Advocated for iBudget rate increases for Residential Habilitation (Res Hab), Adult Day Training (ADT), Personal Supports/Companion, and Respite rates for Direct Care wages.
- Prevailed in supporting continuation of the Adults with Disabilities (AWD) Program in the Division of Vocational Rehabilitation at approximately \$7.2 million.
- Prevailed in securing funding for a new Level of Care (Level 3) to serve individuals with behavioral challenges in Community ICF/IIDs.
- Secured increased community ICF/IID funding to get the program to \$280 million to support the current 2,071 community placements.
- Coordinated a comprehensive grassroots advocacy campaign and provided professional lobbying support for member approved issues.
- Continued operation of the first competency-based statewide apprenticeship for Direct Support Professionals to respond to a provider hiring crisis for direct care staff.
- With changes in employment laws due to COVID-19, the Association provided guidance from Employment Law experts on the various changes impacting providers.
- Provided information and advocated for issues impacting provider agencies due to COVID-19.
- Continued to provide APD and AHCA with program flexibility options to keep provider agencies whole while also continuing service offerings during COVID-19.
- Advocated for COVID vaccine availability for member agencies to provide to the individuals they serve and their staff to ensure the health and safety of the individuals served.
- Disseminated timely information including *Issues Forum Breaking News* and *Issues Forum Grants* monthly, *Capitol Breaking News*, and email alerts.
- Provided members with monthly updates on available grant and funding opportunities.
- Maintained an online library for members including work products, white papers, grassroots materials, and information to assist members with resolution of policy questions.
- Represented member interests on multiple state committees and workgroups such as the Governor's *Employment First* Initiative, *Workforce Collaborative Training Initiative*, and other workgroups.
- Provided testimony and represented member interests during multiple workshops and hearings on various issues and topics impacting the industry to positively influence public policy changes.
- Provided networking opportunities for members featuring opportunities to interact with APD, AHCA, and VR program management.
- Served as information and referral resource for interested parties seeking providers and services in specific geographic areas.
- Provided opportunities for members to network and share best-practice experiences.
- Provided trouble-shooting assistance to assist members in navigating state policy compliance.