



**Florida ARF 43<sup>rd</sup> Annual Conference  
September 25-26, 2019**

Clearwater Beach Marriott Suites on Sand Key  
1201 Gulf Boulevard  
Clearwater Beach, Florida 33767-2746  
(727) 596-1100

**REVISED AGENDA**

**Wednesday, September 25, 2019**

*Continental Breakfast Provided for All Attendees*

**9:00 – 10:30: Government Relations Forum**

- 2020 Platform
- Grassroots Advocacy & Strategy Discussion – Kelly Mallette, Florida ARF Consultant

**10:30 – 11:00: Allied Partner Updates**

- Therap - Barry Pollack, Region Director
- Professional Medical Fulfillment – Samantha Lane, Marketing Representative

**11:30 – 1:00: 2019 Florida ARF & RESPECT of Florida Annual Awards Luncheon Sponsored by Park Shore Drug**

**1:15 – 1:45: 65G-7 Updates & Pharmacy Services**

- Kristen Palanza, Director of Business Development - Park Shore Drug

**2:00 – 3:30: Community Supports Forum**

- APD Updates – Barbara Palmer, Director & David Dobbs, Chief of Staff – Agency for Persons with Disabilities (Tentative)
- APD Redesign Roundtable

**3:45 – 5:15: ICF/IID Forum**

- ICF/IID Admissions Process – Lori Gephart, Program Administrator – Agency for Persons with Disabilities
- Continued Stay and Utilization Reviews – Ellen Olsen, LCSW, MBA, Executive Director, Florida - KEPRO

**5:30 – 7:30: Reception Sponsored by Florida Insurance Trust**

**Thursday, September 26, 2019**

*Continental Breakfast Provided for All Attendees*

**9:00 – 10:30: Capital Campaigns: Know Before You Grow**

- Alyce Lee Stansbury, CFRE, President & CEO – Stansbury Consulting

Is your organization poised for exponential growth? If new or improved buildings, facilities, programs, or equipment are needed, it may be time to consider a Capital Campaign to raise the needed funds. Capital campaign fundraising can be

intimidating to Board and staff unless you know the secrets to success. During this fast-paced session, Alyce Lee will reveal proven strategies and pitfalls to avoid on the road to campaign success.

**10:45 – 11:45: Employment Forum Part 1**

- Vocational Rehabilitation Update – Allison Flanagan, Director – Vocational Rehabilitation

**12:00 – 12:15: Allied Partner Update**

- Vertex – Sanford Chandler, President

**12:15 – 1:00: Lunch with Your Colleagues**

**1:15 – 2:30: Employment Forum (Part 2)**

- National Council of SourceAmerica Employers Fulfillment Survey - Rich Gilmartin, President & CEO – Global Connections to Employment
- Community Internship Projects - Keith Bourkney, Executive Director & Lindy Madden Sinka, Transition Program Director – employU
- Federal Legislative Initiatives Update

**2:45 – 3:15: 2019 Annual Business Meeting**

- Election of Officers
- Legislative Platform
- Annual Objectives/Annual Report

**3:30 – 4:30: Florida ARF Board of Directors Meeting**